



Survey of Network Managers Finds Huge Awareness Gap and Concerns of How Insiders Use Corporate Resources

PacketMotion Study of More than 650 IT Specialists Reveals Issues with Unauthorized Access; 90 Percent of Respondents Want Greater Internal Visibility

SAN JOSE, Calif., – June 3, 2008 – According to a new survey of more than 650 security and network managers, 90 percent believe they lack the means to have complete insight into how company insiders are using vital resources available from the corporate network.

The survey, funded by Silicon Valley security appliance maker PacketMotion, revealed that 92 percent of respondents want greater visibility into the actions of internal users, with 90 percent stating that they do not have adequate network monitoring in place. The survey cited unauthorized access to files as another top concern.

IT managers surveyed also shared that they are more concerned about internal employees looking at restricted information than they are about outside contractors and offshore employees accessing and changing data. Other top issues included improper access by IT staff or others with advanced privileges and challenges in gathering forensic data for security investigations.

The top concerns shared by those surveyed included:

- Employees looking at data they shouldn't (68 percent)
- Vendors, contractors or offshore employees accessing and changing data (55 percent)
- IT staff or other privileged users improperly accessing data (55 percent)
- Inability to easily gather data for security investigations (55 percent)
- Abuse of network bandwidth (58 percent)
- Meeting audit requirements (50 percent)

"This survey underscores the pain points we've been hearing about from our customers, the CIOs and CSOs and their teams who struggle to see what people are doing on their internal networks," said Paul Smith, CEO of PacketMotion. "They can protect against the more obvious threats, but they are forced to trust employee judgment to protect other important assets."

Thirty-one percent of those who took the survey were from companies with 500-2,499 employees, 21 percent were from companies with 2,500-9,999 employees, 18 percent were from companies in the 150-499 employee range, 16 percent had more than 10,000 employees and 15 percent had fewer than 149 employees.

PacketMotion's business model focuses on resolving this lack of visibility through an easy-to-deploy appliance called PacketSentry. With PacketSentry, customers can see – for the first time – the precise details of each user's activity on the network, such as which files, folders and databases they access. The system tracks user behavior across all major server and application

platforms in an enterprise and delivers this detailed insight in a format that managers and security staff can easily use. Administrators can also create detailed rules to implement security and compliance policy. A unique PacketSentry benefit is its ability to provide a permanent record of all user activity, which is a critical advantage in aiding security investigations without the need to pre-configure policies or install software agents.

About PacketMotion

PacketMotion, Inc. is the developer of the industry's first security appliance that gives businesses the ability to see user activity inside their networks as it happens, allowing them to identify improper actions in real time and to instantly respond. The PacketSentry system captures extremely detailed information on what people are doing on the network and presents it in an intuitive manner so that decisions on how to respond can be made before any damage is done. PacketSentry works with an organization's existing infrastructure and processes to cost-effectively safeguard assets, automate compliance and governance practices, and reduce business risk. PacketMotion is based in Silicon Valley, with funding from Intel Capital, Mohr Davidow Ventures and ONSET Ventures. For more information, visit www.packetmotion.com.

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