



PacketMotion Strengthens Management Team with New Executive Appointments

New CFO Marty McFarland and VP of Sales Cameron Lorentz Bring more than 50 Years of Experience in Building Successful Technology Businesses

SAN JOSE, Calif., – February 20, 2008 – PacketMotion, Inc., a provider of security appliances that deliver real-time control of insider threats, today announced the appointments of Marty McFarland as chief financial officer and Cameron Lorentz as vice president of sales. The two executives bring more than 50 years of combined experience in building and driving revenue growth in technology companies. The addition of these seasoned executives to the PacketMotion team strengthens the company's leadership and innovation in meeting the needs of the identity and access management solutions market.

"PacketMotion has a unique opportunity to redefine how organizations manage internal security risks," said Paul Smith, CEO of PacketMotion. "Marty and Cameron have the proven experience and insight we need to accelerate growth and be seen by our customers as the best choice to extend internal security controls that complement identity and access management."

McFarland brings more than 25 years of experience building successful venture-backed companies. Prior to joining PacketMotion, Marty served for three years as CFO of Kasenna, a leading provider of digital video and IP delivery systems. Before that, he was corporate controller of Harmonic, where he played a key role in the company's IPO and numerous fundraising and merger and acquisition transactions.

He also served as CFO of CAD Solutions, a venture-backed software company, and held financial management positions at Phoenix Technologies, Western Digital and National Semiconductor. Marty is a certified public accountant and previously worked for PricewaterhouseCoopers as well.

Lorentz's career spans 25 years of experience leading highly successful sales organizations for small and large companies. He most recently served as vice president at SellPoint, an e-commerce marketing solutions vendor. Prior to SellPoint, he was vice president of sales at Netcontinuum, an application firewall vendor, where his efforts grew the company's customer base from three to more than 60 in less than two years.

Previously, Cameron served as vice president of sales at Speedera, where he tripled the company's revenue in just 16 months. He also worked for Resonate, an Internet infrastructure software firm, where he took the company from virtually zero annual revenues to more than \$20 million in three years. In addition to his small company experience, Cameron served in a variety of sales management roles at IBM, Lucent, and SynOptics/Bay Networks.

About PacketMotion

At PacketMotion, we help our customers prevent unwanted insider activity that can place their data and resources in jeopardy. Our PacketSentry appliance delivers real-time control of insider threats, with a unique ability to capture extremely detailed information on user transactions and automatically apply appropriate policies to that data. Our solution works with an organization's existing infrastructure and processes to safeguard your assets, automate governance practices and reduce business risk. We're based in Silicon Valley, with funding from Intel Capital, MDV-Mohr Davidow Ventures and ONSET Ventures. For more information, visit www.packetmotion.com.

Media Contacts

David King
The Hoffman Agency
+1.408975.3015
dking@hoffman.com